

Optimize Your Spend

with Our Legal Staff Spend Analysis™

Wondering if There is a Better Way to Manage Your Legal Staff Resources?

The Answer is Yes.

Staffing for fluctuations on your legal projects can be challenging. With many options on how you can organize and structure your team, it is difficult to identify the most cost-effective model.

Consider engaging in a professional analysis of your current spending to evaluate how you can realize cost savings through staffing optimization.

Is this Right for You? Questions to Ask Yourself:

Are you staffed in the most efficient manner?

Are you considering bringing more work in-house?

Have you considered temporary contract resources?

Have you compared all your staffing cost options and considered a hybrid staffing solution?

We Have Helped Many Organizations Optimize Their Legal Staff Spend.

We Can Do the Same for You.

We can help you choose the right staffing solution by evaluating your spend and providing you with alternative models and cost saving projections, no matter what your legal staffing needs.

EXAMPLE 1

Contract Management Outsourcing

First Year Cost Comparison	Benefit to Client
\$500,000 - Client Direct Hire 4 People	
Option 1 \$500,000 - HC 4 FTE	20% Savings/Same Personnel
Option 2 \$375,000 - HC Flex Hours/# of Contractors	22% Savings and Flex in Hours

Annual Savings Average: **21%**

EXAMPLE 2

Comparing Legal Fees: Law Firm vs Contract

Talent	Actual Costs
Contracts Law Firm Associate 10 Attorneys/2000 hours	\$1,000,000
Specialty Attorney 10 Attorneys/2000 hours	\$334,500
Savings	\$665,500

Annual Savings: **66.5%**

EXAMPLE 3

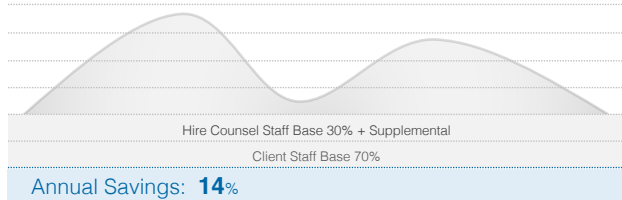
Vendor Comparison

	Current	Hire Counsel	Savings
Reviewers/Rate	\$1,000,000	\$770,000	23%
Project Management/Rate	\$1,000,000	\$740,000	29%
Total Managed Review	\$2,000,000	\$1,510,000	23%
Import, Hosting	\$500,000	\$475,000	5%
Total Spend	\$2,500,000	\$1,985,000	18%

Project Savings Average: **19.6%**

EXAMPLE 4

Hybrid Staffing Alternatives



Put Our Legal Staff Spend Analysis at the Top of Your List for Bottom Line Benefits!

It's Easy to Get Started.

Provide us with your **current invoices or relevant data.**

We will evaluate your spend and provide **alternative models & cost saving projections.**

You implement a new model and realize **valuable savings.**