

## Specialized Project Attorneys Support Corporate Legal Operations Unpredictable Legal Needs Call for a Long-Term Strategy

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### Client Challenge

Our client, a Fortune 500 financial services company that generates \$10.5 billion in revenue, experienced an unexpected influx of technology contracts and was in need of interim attorneys to provide strategic support and high-level expertise. Specifically, they needed attorneys who were available on a contract basis and who specialized in drafting, reviewing and negotiating technology contracts such as software licenses, service agreements, task orders and NDA's.

### Hire Counsel Solution

After meeting with the client's key stakeholders we put together a long term strategy utilizing our Specialized Project Attorneys, to support their Legal Department as well as their Contracts Management Department.

We quickly identified a rich pool of qualified attorneys who were available on a part-time and as-needed basis. The candidates worked on-site or remotely, depending on the need, and provided continued support during unexpected increases in workflow, attorney vacations and absences.

### Results

- **Flexibility & Headcount Management**

The client did not have enough steady work to hire permanent attorneys or to guarantee 40 hours per week. Bringing in our Specialized Project Attorneys allowed them to more effectively manage their workflow with top talent on a part-time or as-needed basis. In addition they had support on the ready during employee vacations, resignations, or unexpected absences with their full time staff

- **Seamless Transition**

Hire Counsel identified highly qualified Specialized Project Attorneys of equal caliber to the client's internal attorneys, allowing them to blend well with the existing team and utilize their expertise to add value.

- **Evaluation of Full-Time Hires**

After several months on the engagement, the client was able to extend an offer of full-time employment to one of the Hire Counsel candidates.

**Want to learn more? Connect with us today.**



**Hire Counsel**  
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